

Business and the Second Year of War

A Narrative History of a Significant Period for Commerce and Industry, Written by Its Leaders

PRIMARILY an index to The Nation's Business, yet its headings and sub-headings will give the reader of discernment a composite picture of the swift moving war drama of the stirring year of 1918, a year in which business emerged into a new order of things. Landmarks of thirty years were swept aside, many of them never to be set up again. What of novel practices and new relationships will remain is for 1919 to tell.

Each month during these days The Nation's Business, on the scene of action, clearly and faithfully reported in its pages these events and their momentous problems. The record is authoritative. It stands written in most part by the very men who were themselves the guiding powers of the events they chronicled. For the convenience of our readers these articles have been indexed by subjects in the pages following.

AGRICULTURE

Hoover and the Wheat Crop.....	James B. Morrow.....	Jan., p. 17
Farmer Brings up Heavy Reserves for 1918 Push.....	Archer Wall Douglas.....	Jan., p. 13
Starvation—It Works for Germany.....	F. C. Walcott.....	Mar., p. 28
A New Tonic for Tired Soils.....		Mar., p. 29
Beef and the Banker.....	F. N. Shepherd.....	Apr., p. 11
Will They Get Wheat?.....	Vernon Kellogg.....	Apr., p. 13
Rain Fortifies Growing Wheat.....	Archer Wall Douglas.....	Apr., p. 17
Again the War Garden.....	J. W. E. Lawrence.....	Apr., p. 21
Winter Wheat Looks Up.....	Archer Wall Douglas.....	May, p. 33
Virtue in An Empty Pantry.....	Editorial.....	May, p. 35
"And Some An Hundred Fold".....	Archer Wall Douglas.....	June, p. 19
Bread Rises to the Occasion.....		July, p. 27
Commissions Help Hoover.....		July, p. 41
The Wheat Puzzle Solved.....		July, p. 46
Away with the Flesh Pots.....		July, p. 47
Sauerkraut Is Patriotic.....	Editorial.....	July, p. 23
Our Friend the Goat.....	Monroe Wooley.....	July, p. 32
Non-Partisan League Investigation.....		Aug., p. 51
Standing up for Fido.....	Editorial.....	Aug., p. 23
The Changing South.....		Sept., p. 32
Puzzle: Find the Defendant.....	Editorial.....	Sept., p. 21
Prunes!.....	Editorial.....	Sept., p. 20
Our Bacon Nears Its Rhine.....	Editorial.....	Oct., p. 23
Eloquent Totals.....	Editorial.....	Oct., p. 23
More German Atrocities.....	Editorial.....	Oct., p. 23
City Troops Take a Food Salient.....	E. V. Wilcox.....	Oct., p. 16
Beef.....	Little Stories.....	Nov., p. 30
Cost of Living.....	Little Stories.....	Nov., p. 29
Cow's Larder Still Safe.....	Editorial.....	Dec., p. 21
Still, O. Henry Dreamed It.....	Editorial.....	Dec., p. 20
Dried Fruits.....	Little Stories.....	Dec., p. 32

BUSINESS

Business Conditions		
War and Official Acts Dominate Business.....	A. W. Douglas.....	Mar., p. 17
Rain Fortifies Growing Wheat.....	A. W. Douglas.....	Apr., p. 17
Winter Wheat Looks Up.....	A. W. Douglas.....	May, p. 33
Bumper Crops.....	A. W. Douglas.....	July, p. 31
High Average Yields in All Crops.....	A. W. Douglas.....	Aug., p. 19
War Wounds of German Business.....	V. S. Clark.....	Sept., p. 14
Average Crops.....	A. W. Douglas.....	Sept., p. 11
The Changing South.....		Sept., p. 32
Food Objectives Carried Despite Summer Heat.....	A. W. Douglas.....	Oct., p. 29
High Prices of Food.....	A. W. Douglas.....	Nov., p. 19
Business Conditions During Armis- tice Crisis.....	A. W. Douglas.....	Dec., p. 24

Business Economy

Government Buyers.....		Jan., p. 34
Priorities.....	Edwin B. Parker.....	Feb., p. 10
Who Has the Ship Contracts?.....		Feb., p. 40
The Gospel of Economic Truth.....		Aug., p. 50
The Hole in the War Pocket.....	B. M. Anderson, Jr.....	Aug., p. 34
Fire!.....	Wm. H. Merrill.....	Oct., p. 31
Retail Economies.....	Little Stories.....	Nov., p. 29
Packing Reform Begins at Home.....	Editorial.....	Nov., p. 24
What Is Profiteering?.....	F. W. Taussig.....	Nov., p. 9
Priority After Peace.....	P. T. Cherington.....	Nov., p. 14
Exit Wars—A Business Proposition.....	Herbert S. Houston.....	Dec., p. 16

Organized Business

Organize for the War and Afterwar.....	R. G. Rhett.....	Feb., p. 26
The Business Man's War Council.....	T. R. Smith.....	Apr., p. 20
Thinking It Through Together.....	F. W. Noxon.....	May, p. 9
Business and the First Year of the War.....		May, p. 20

Industrial Idealism the Motive

Power of American Progress.....	R. G. Rhett.....	May, p. 32
Business Assays High in War's Test.....	Waddill Catchings.....	May, p. 43
Resolutions Passed at Sixth Annual Meeting.....		May, p. 62
The Nations in Their Harness.....	Earl of Reading.....	May, p. 11
Spain's Industrial Hook-up.....	Editorial.....	Aug., p. 23
A Commercial Entente in Buenos Aires.....	Editorial.....	Aug., p. 22
"Business" Through Political Speec- hes.....		Aug., p. 18
The Pathos of Distance.....	E. T. Meredith.....	Aug. Foreword
What's Next?.....	Editorial.....	Dec., p. 20
Industry's Congress for Reconstruc- tion.....	Harry A. Wheeler.....	Dec., p. 9

Business and Its Philosophy

The Old Order Changeth.....	James B. Morrow.....	Feb., p. 22
(Personal Interview with Samuel McRoberts).....		
Stettinius.....	James B. Morrow.....	Mar., p. 12
Baruch.....	James B. Morrow.....	June, p. 22
Industry Must Conquer the Throw- Back.....	Foreword.....	October
Houses Like Ours.....	Foreword.....	November
The Federal Trade Triumvirate.....	James B. Morrow.....	Dec., p. 14

Rural Communities

Tiffin Goes to War.....		Mar., p. 21
Why Cities Grow Famous.....	Carl Hunt.....	June, p. 30
When the War Chariot Stalls.....	Ernest N. Smith.....	Aug., p. 20
A Warrior City.....		Sept., p. 46
Solicitations, Wise and Unwise.....	Little Stories.....	Nov., p. 30

War Organization of Business

War's Hand on the Credit Spigot.....	Anselm Chomel.....	Aug., p. 24
Using Fritz's Ideas.....	Editorial.....	Sept., p. 21
Government at the Wheel.....		Sept., p. 44

Combinations in Restraint of Waste.....	Donald Wilhelm.....	Oct., p. 12
---	---------------------	-------------

Hotel Management.....	Little Stories.....	Nov., p. 29
-----------------------	---------------------	-------------

INDUSTRIES

Development of Industries

Would You Throw Away Gold?.....		Jan., p. 48
Our Present and Immediate Task.....	Franklin K. Lane.....	Jan., p. 14
Economic Sins Come Home to Roost.....	An Editorial.....	Mar., p. 7
Giving the Motor Truck More Gas.....	A. C. Bedford.....	May, p. 24
The Insidious Accessory.....	W. W. Sellew.....	July, p. 26
Junk.....	Remsen Crawford.....	July, p. 12
Yankee Builders in France.....	Editorial.....	Aug., p. 22
Now Take That Item of Camphor.....		Sept., p. 42
Shipbuilding.....	Little Stories.....	Nov., p. 30
Patriotic Prescriptions.....	John Foote.....	Nov., p. 27
Japan Adds Irony to Defeat.....	Editorial.....	Nov., p. 25
Manganese Ores.....	Little Stories.....	Dec., p. 32
Coal Makes Good.....	Editorial.....	Dec., p. 21
Still, O. Henry Dreamed It.....	Editorial.....	Dec., p. 20
A Key to Our Industrial Future.....	T. H. Uzzell.....	Dec., p. 11

War Organization of Industries

Gearing Our Industrial Machine to War Needs.....	Daniel Willard.....	Feb., p. 7
---	---------------------	------------

Each Industry a War Unit.....		Feb., p. 12
-------------------------------	--	-------------

Boiling Down American Business.....	Harry A. Garfield.....	Feb., p. 20
-------------------------------------	------------------------	-------------

Non-Essential Industry.....	P. B. Noyes.....	Feb., p. 24
-----------------------------	------------------	-------------

Mar's Hand at the Plow.....	C. S. Brantingham.....	Mar., p. 24
-----------------------------	------------------------	-------------

War Plans for Peace Plants.....	George N. Peek.....	Apr., p. 10
---------------------------------	---------------------	-------------

The Wheels Which Must Not Stop.....	George N. Peek.....	May, p. 14
-------------------------------------	---------------------	------------

Coal—Enough to Fight on— No More.....	J. W. Evans.....	June, p. 9
--	------------------	------------

The Woman in the Man's Job.....	Gayne T. K. Norton.....	June, p. 20
---------------------------------	-------------------------	-------------

The Nigger in the Coal Pile	Robert June	June, p. 26
Districting War Industries		July, p. 43
Putting Our Resources on Tap	Harry A. Wheeler	Aug., p. 9
Government at the Wheel		Sept., p. 44
Another War Heritage		Sept., p. 32
Unfair Competition	Editorial	Sept., p. 20
Puzzle: Find the Defendant	Editorial	Sept., p. 21
John Bull, Wool Merchant	Editorial	Oct., p. 23
Oil	W. Champ Robinson	Nov., p. 50
Cotton Shies at Regulation	Editorial	Nov., p. 25
Saving at the Spigot and the Bung	Editorial	Nov., p. 25
An Economic Generalissimo	Editorial	Nov., p. 24
Steel	J. L. Reogle	Nov., p. 17
Priority After Peace Comes	P. T. Cherington	Nov., p. 14
The Civilian	B. M. Baruch	Nov., p. 11
Linking Government and Industry	George N. Peek	Nov., p. 10
British War Service Committees	Editorial	Dec., p. 29

OUR CONGRESSIONAL RECORD

Hon. Congressman and the Railroads	M. E. Lazenby	Jan., p. 23
Our Congressional Record		Mar., p. 26
Our Congressional Record		Apr., p. 28
Our Congressional Record		July, p. 28

EDUCATION

Commercial

White List of Business Books	John Cotton Dana	Jan., p. 29
White List of Business Books	John Cotton Dana	Feb., p. 33
White List of Business Books	John Cotton Dana	Mar., p. 32
White List of Business Books	John Cotton Dana	Apr., p. 32
White List of Business Books	John Cotton Dana	June, p. 31
Economic Value of Negro Education		June, p. 42
(Report of Chamber's Committee on Statistics and Standards)		
White List of Business Books	John Cotton Dana	July, p. 34
"Rediscovery of Geography"	E. Van Cleef	July, p. 16
White List of Business Books	John Cotton Dana	Aug., p. 38
White List of Business Books	John Cotton Dana	Sept., p. 24
Library Classifying	John Cotton Dana	Sept., p. 46
White List of Business Books	John Cotton Dana	Oct., p. 34
White List of Business Books	John Cotton Dana	Nov., p. 28

Vocational

Hopeless Heroes	T. B. Kidner	July, p. 14
When They Come Home	Franklin K. Lane	Sept., p. 22

FINANCE

Banking System

More Than Money	Frank A. Vanderlip	Jan., p. 8
Beef and the Banker	F. N. Shepherd	Apr., p. 11
Our Two Industrial Levers	J. V. Farwell	May, p. 59
A New Channel for War Credits	George Farley	July, p. 9
War's Hand on the Credit Spigot	A. Chomel	Aug., p. 24
Financial Mass Formations	Editorial	Dec., p. 20

Foreign Exchange

Collecting from Pedro	W. H. Lough	July, p. 24
Gold: A Dilemma	Editorial	Dec., p. 20

Foreign Investments

Siberia Will Surprise the World	Editorial	Dec., p. 21
---------------------------------	-----------	-------------

Liberty Loan and Thrift Stamps

Thrift Stamp Army (Verse)	Elias Lieberman	Feb., p. 16
As Others See Us		Sept., p. 47
Liberty Bond Swindlers		Oct., p. 24
Proposed Legislation Affecting Business		Nov., p. 26
Von Hindenburg Invests in Liberty Bonds	Little Stories	Dec., p. 32

Taxes

Waging War with the Tax and Bond	Charles S. Hamlin	May, p. 53
Floating the Nation's War Debt	D. R. Forgan	May, p. 41
Economy Bonds, Inflation's Antidote	O. M. W. Sprague	May, p. 28
Lighting the Way for Payers of War Taxes	W. D. Simmons	May, p. 19
Congressional Legislation		July, p. 19
The New War Tax		Aug., p. 30
Business Divides the Cost		Aug., p. 14
The Money Cost		Sept., p. 28
New Taxes in the Making		Sept., p. 12
The Treasury Charts a Course		Sept., p. 13
The New Revenue Bill in the Making		Oct., p. 20

Trade Acceptances

Four Sides to the Trade Acceptance, by C. N. Du Puis, E. B. Heyes, George Woodruff, and E. F. Du Brul		Jan., p. 22
---	--	-------------

If Business Takes the Trade Acceptance

Trade Acceptance Method	Lewis E. Pieror	July, p. 22
Budget System		
No Thrills Left	Editorial	July, p. 22
Unified Command of the Nation's Money	W. F. Willoughby	Dec., p. 18

GOVERNMENT WAR MACHINERY

Travel in England Controlled	Editorial	July, p. 25	
The Raised Axe	Editorial	July, p. 22	
A New Channel for War Credit	George Farley	July, p. 9	
Widening the Draft Net	Editorial	July, p. 23	
Conscientious Objectors	Editorial	July, p. 23	
War's Hand on the Credit Spigot	A. Chomel	Aug., p. 24	
Who's What in Washington?		Aug., p. 51	
Credit Across the Sea		Aug., p. 50	
A Checkmate for the Kaiser	James B. Morrow	Sept., p. 9	
Prices Paid for Materials of War		Sept., p. 40	
Straining German Gas		Sept., p. 40	
John Bull, Wool Merchant	Editorial	Oct., p. 22	
Let's Keep to the Issue	Editorial	Oct., p. 22	
Combinations in Restraint of Waste	Donald Wilhelm	Oct., p. 12	
The Fighting Horse	H. K. Bush-Brown	Oct., p. 30	
Shifting Over		Little Stories	Nov., p. 29
As Our Ships Go Down to the Sea	Editorial	Nov., p. 25	
Trainload Lots the Fashion	Editorial	Nov., p. 24	
New York to Bagdad via the Air Line	Roberts Everett	Nov., p. 22	
Work or Fight?	Charles B. Warren	Nov., p. 18	
Getting Work and Worker Together	Otto M. Eidritz	Dec., p. 29	

CONSERVATION

Would You Throw Away Gold?		Jan., p. 48
Away with the Flesh Pots!		July, p. 47
Santa Claus Goes to War	Editorial	July, p. 23
Junk	Remsen Crawford	July, p. 12
Virtue in a Good Aim	Editorial	Sept., p. 36
The Real Thing in Saving	Editorial	Sept., p. 36
Our Christmas Toys		Oct., p. 50
A Plumbing Out		Oct., p. 24
Farewell to the Gasolene Stove		Oct., p. 24
War Wounds of Beds		Oct., p. 24
Tableware, Ditto		Oct., p. 24
War and Rust		Oct., p. 24
Hardware Reduces Styles		Oct., p. 24
Typewriters Get Into Line		Oct., p. 24
Ups and Downs of Stoves		Oct., p. 24
Conserving Funerals		Oct., p. 24
More German Atrocities	Editorial	Oct., p. 23
An Editorial Not for Mr. Hoover	Editorial	Oct., p. 22
Thrift	John Gleissner	Oct., p. 14
Combinations in Restraint of Waste	Donald Wilhelm	Oct., p. 12
Bicycles	Little Stories	Nov., p. 30
Wool Shortage	Little Stories	Nov., p. 30
Narrow Skirts	Little Stories	Nov., p. 30
Fool Ideas	Little Stories	Nov., p. 30
Retail Economies	Little Stories	Nov., p. 30
Saving at the Spigot and the Bung	Editorial	Nov., p. 25

IMMIGRATION

Foreigners—Always?	Frank Trumbull	July, p. 7
Our Law-Abiding Alien Enemies	Charles Nagel	July, p. 30

LABOR

Forward with God	Vernon Kellogg	Feb., p. 14
A War Policy of Industrial Peace	George Farley	Apr., p. 23
Employer and Employee Plus Understanding	L. C. Marshall	May, p. 16
Work Like Blazes	Meyer Bloomfield	May, p. 17
Child Labor up to States	Editorial	July, p. 22
The Workers Sign the Contract	J. McDevitt	July, p. 11
A Compact of Industrial Peace	W. C. Teagle	July, p. 10
Inexperienced Help	Little Stories	Dec., p. 32
A Cure for Scientific Management	Robert B. Wolf	Dec., p. 22

War Organization of Labor

War Labor Furnished	William B. Wilson	Sept., p. 15
More Labor	Little Stories	Nov., p. 29
Getting Work and Worker Together	Otto M. Eidritz	Dec., p. 29

LEGISLATION

Congress Settles Into Harness Again		Feb., p. 34
What Congress Is Doing		Apr., p. 16
Child Labor up to States	Editorial	July, p. 22
Britain's Glass House	Editorial	July, p. 22
Congressional Legislation		July, p. 19
National Trade-Marks	Editorial	Sept., p. 36
Trust "Busting" by Agreement	Editorial	Sept., p. 20
The Tariff	Little Stories	Nov., p. 29

Affecting Business.....	Nov., p. 26		
Reaches Supreme			
P ower Reaches Supreme			
Congress and World Law.....	Editorial Dec., p. 21		
Senate Retouching Revenue Bill.....	Editorial Dec., p. 20		
War			
Investigations Forecast the Trend			
of New War Measures.....	Mar., p. 30		
War Legislation.....	May, p. 60		
Widening the Draft Net.....	Editorial July, p. 23		
Congress Spells it W-A-R.....	June, p. 18		
The Raised Axe.....	July, p. 22		
A New Channel for War Credit.....	Editorial July, p. 9		
The New War Tax.....	George Farley Aug., p. 30		
The Treasury Charts a Course.....	Sept., p. 13		
New Taxes in the Making.....	Sept., p. 12		
The New Revenue Bill of 1918.....	Oct., p. 20		
DEVELOPMENT OF GOVERNMENT ORGANIZATIONS			
Our National Print Shop—Its Job.....	Aug., p. 42		
A Key to Our Industrial Future.....	T. H. Uzzell Dec., p. 11		
RECONSTRUCTION			
Those Who Come Back.....	W. L. Stoddard Jan., p. 20		
From the Kaiser to the Imperial Chancellor.....	Frank W. Noxon Feb., p. 17		
The Key to the Russian Riddle.....	J. R. Pickell Feb., p. 18		
The Banner of Mercy.....	William H. Taft Mar., p. 18		
A Home Guard for British Inventors.....	Editorial Apr., p. 24		
Faith and Work.....	Franklin K. Lane May, p. 30		
The Enemy's Plans for Peace.....	Vernon Kellogg June, p. 28		
Finding Their Place in Shop and Store.....	June, p. 44		
After the Last Shot.....	Aug., p. 36		
Plan for Reconstruction Commission.....	Nov., p. 26		
Priority After Peace Comes.....	P. T. Cherington Nov., p. 14		
Peace Conference Please Note.....	Editorial Dec., p. 21		
Enforced Peace: What England Thinks.....	Editorial Dec., p. 21		
Exit Wars—A Business Proposition.....	Herbert S. Houston Dec., p. 16		
Reconstruction: A Starting Point.....	George E. Roberts Dec., p. 13		
Industry's Congress for Reconstruction.....	Harry A. Wheeler Dec., p. 9		
The Higher Patriotism.....	Foreword December		
TRANSPORTATION			
Inland Waterways			
Ladies of the Lakes.....	Edward Hungerford Aug., p. 11		
Municipal Improvement Note.....	Editorial Nov., p. 24		
Roads			
Into the Breach the Motor Truck.....	Anselm Chomel Mar., p. 9		
Roads.....	Anselm Chomel Apr., p. 14		
Trucks for the Roads—Roads for the Trucks.....	F. A. Seiberling May, p. 36		
Shipping via the Highways.....	Roy D. Chapin May, p. 51		
Snow and Ice Damage Highway Experiments.....	Little Stories Dec., p. 32		
Railroads			
Enter—Railroad Control.....	Samuel O. Dunn Feb., p. 15		
Making Box Cars Out of Minutes.....	F. C. Myers Apr., p. 26		
The Question of the Terminals.....	J. F. Wallace May, p. 25		
Rails.....	Harry A. Wheeler May, p. 26		
The Horns of Our Railway Drama.....	Samuel O. Dunn May, p. 39		
First Aid for Public Utilities.....	Thomas N. McCarter May, p. 54		
Cutting Our Locomotives to One Pattern.....	Alba B. Johnson May, p. 55		
Clearing the Terminals.....	Aaron Hardy Ulm June, p. 12		
U. S. A. Lines All Points.....	Richard Waterman June, p. 14		
Travel in England Controlled.....	Editorial July, p. 23		
Freight by Special Delivery.....	Editorial Aug., p. 23		
Government Control: The First Mile Post.....	Richard Waterman Aug., p. 16		
Where to Complain.....	Sept., p. 32		
By Trolley to Berlin.....	A. B. Cole Sept., p. 25		
In Any Language It Means "Ship Now".....	Editorial Sept., p. 20		
The Railroad Contract.....	J. H. Parmelee Oct., p. 18		
Rail, Water, Road.....	William C. Redfield Nov., p. 20		
Difficulties in Moving Coal.....	Little Stories Nov., p. 29		
Ships			
The Invisible War.....	J. W. Evans Jan., p. 5		
A Tribute to the Sea's Aristocrat.....	Editorial Jan., p. 31		
The Way to Lose the War.....	Edward A. Filene Apr., p. 7		
The Neck of the Bottle Is Ships.....	Josephus Daniels May, p. 37		
The Flag at Sea (Verse).....	C. L. Edson May, p. 36		
Build Fighting Spirit and Ships.....	Crawford Vaughn May, p. 42		
When the Nation Wills Ships.....	Edward A. Filene May, p. 46		
The Miracle of the Ships.....	Charles A. Eaton May, p. 48		
A Continent for a Shipyard.....	George J. Baldwin May, p. 50		
A Marine Toast.....	Editorial July, p. 46		
Uncracked Nuts.....	Editorial July, p. 22		
Our Flag to the Trades.....	Editorial July, p. 23		
The Mistress of the Seas Looks Ahead.....	Ahead Aug., p. 37		
Ladies of the Lakes.....	Edward Hungerford Aug., p. 11		
The Shipbuilders (Verse).....	Barton Braley Aug., p. 37		
Floating a Navy Yard.....	Editorial Sept., p. 45		
And Still Going Up.....	Editorial Sept., p. 30		
Fame Redivivus.....	Editorial Sept., p. 21		
A Checkmate for the Kaiser.....	James B. Morrow Sept., p. 7		
The Splash Heard Round the World.....	Editorial Oct., p. 22		
Shipbuilding.....	Little Stories Nov., p. 30		
As Our Ships Go Down to the Sea.....	Editorial Nov., p. 25		
The Southland's Nocturne a Saga of War.....	Meigs O. Frost Nov., p. 15		
Ship Cargoes.....	Little Stories Dec., p. 32		
Airplanes			
New York to Bagdad via the Air Line.....	Roberts Everett Nov., p. 22		
Trainload Lots the Fashion.....	Editorial Nov., p. 24		
TRADE			
Foreign			
The Skeleton in Our Foreign Trade			
Closet (2).....	Wm. S. Culbertson Jan., p. 10		
The Skeleton in Our Foreign Trade			
Closet (3).....	Wm. S. Culbertson Feb., p. 30		
Sentries for Our Sea Gates.....	Clarence M. Wooley Mar., p. 11		
The Skeleton in Our Foreign Trade			
Closet (4).....	Wm. S. Culbertson Mar., p. 14		
A Boost for Little Business.....	E. Y. Webb Apr., p. 18		
Foreign Trade Will Promote Our Prosperity If.....	F. W. Taussig May, p. 12		
Slender Props for Foreign Trade.....	Editorial June, p. 16		
Collecting from Pedro.....	W. H. Lough July, p. 24		
A Fair Field and No Favors.....	F. W. Taussig July, p. 20		
Re-Discovery of Geography.....	Eugene Van Cleef July, p. 16		
A Detector of Foreign Trade Traps.....	Lothrop Stoddard Aug., p. 32		
Camphor.....	Editorial Sept., p. 42		
War Profits in Japan.....	Editorial Sept., p. 28		
From the Line to North of 53.....	Mabel H. Wharton Sept., p. 17		
A New Foreign Trade Insurance.....	Edward A. Filene Oct., p. 32		
Enemy's Trade Strategy.....	Editorial Oct., p. 24		
A Quiet Word with Argentina.....	Editorial Oct., p. 22		
"How To" Books (Issued by Government).....	Little Stories Nov., p. 29		
Motes and Beams and Webb Laws.....	Editorial Nov., p. 25		
Enter the Trade Commissioner.....	Editorial Nov., p. 24		
Red Tape Abolished.....	Little Stories Dec., p. 32		
Facilities for Handling Shipping Abroad.....	Little Stories Dec., p. 32		
Free Ports and World Trade.....	George Farley June, p. 46		
Foreign Trade Grimly Held.....	Editorial Oct., p. 24		
Domestic			
A Black List of Business Practices.....	Editorial Jan., p. 32		
Unfair Competition.....	Editorial Sept., p. 20		
The Case of the Federal Trade Commission.....	Editorial Oct., p. 9		
Horn-Swogging the Business Man.....	Editorial Nov., p. 12		